

2025 MDRT Goals Based on 2024 Production

Following are monthly goals in British pounds to keep you on track for the 2025 Million Dollar Round Table, Court of the Table and Top of the Table. Track your progress toward 2025 membership during the 2024 production year.

	COMMISSION			PREMIUM			INCOME		
Month	MDRT	Court of the Table	Top of the Table	MDRT	Court of the Table	Top of the Table	MDRT	Court of the Table	Top of the Table
January	4,600	13,800	27,600	9,200	27,600	55,200	7,967	23,900	47,800
February	9,200	27,600	55,200	18,400	55,200	110,400	15,933	47,800	95,600
March	13,800	41,400	82,800	27,600	82,800	165,600	23,900	71,700	143,400
April	18,400	55,200	110,400	36,800	110,400	220,800	31,867	95,600	191,200
Мау	23,000	69,000	138,000	46,000	138,000	276,000	39,833	119,500	239,000
June	27,600	82,800	165,600	55,200	165,600	331,200	47,800	143,400	286,800
July	32,200	96,600	193,200	64,400	193,200	386,400	55,767	167,300	334,600
August	36,800	110,400	220,800	73,600	220,800	441,600	63,733	191,200	382,400
September	41,400	124,200	248,400	82,800	248,400	496,800	71,700	215,100	430,200
October	46,000	138,000	276,000	92,000	276,000	552,000	79,667	239,000	478,000
November	50,600	151,800	303,600	101,200	303,600	607,200	87,633	262,900	525,800
December	55,200	165,600	331,200	110,400	331,200	662,400	95,600	286,800	573,600

Million Dollar Round Table | 325 West Touhy Avenue, Park Ridge, IL USA | Phone: +1 847.692.6378 | Website: mdrt.org/join



2025 Million Dollar Round Table

(Abridged version. For more detailed information on membership requirements, go to www.mdrt.org.)

PRODUCTION CREDIT

RISK-PROTECTION PRODUCTS

Products from life insurance companies

Accidental death and dismemberment (individual) Critical illness (individual) Disability income contracts (individual) Life (individual) Up to annual premium/target premium Deposits in excess of annual/target premium/top up Single premium (whole life and investment) Short-term endowment rider (max 15 yrs) Long-term care (individual)

Accidental death and dismemberment (group) Critical illness (group) Disability income contracts (group) Life (group) Long-term care (group)

Annuities (individual and group) Single premium and/or short-term endowment (max 15 yrs.)

OTHER PRODUCTS

Products Health care (individual) Health care (group)

Mutual funds Securities Wrap accounts/asset management accounts

Financial Planning Fees/Fees for Advice

PRODUCTION REQUIREMENTS

1.

Production Methods Membership in the 2025 Round Table will be based on the following production methods:

- **Commission/Fee Method** A minimum of USD 81,000 of eligible commissions paid is required.
- Premium Method A minimum of USD 162,000 of eligible paid premium is required. **Income Qualification Method** A minimum of USD 140,000 in annual gross income from the sale of insurance and financial products is required. A minimum of USD 40,500 must be income from new business generated during the production year.

2. Court of the Table

Commission & Premium Method

A minimum of USD 243,000 of eligible commissions paid or USD 486,000 of eligible paid premium is required.

Income Method A minimum of USD 420,000 of eligible annual gross income is required. The applicant must meet the minimums of USD 40,500 in new business.

3. Top of the Table

- **Commission & Premium Method**
- A minimum of USD 486,000 of eligible commissions paid or USD 972,000 of eligible paid premium.
- **Income Method** A minimum of USD 840,000 of eligible annual gross income is required. The applicant must meet the minimums of USD 40,500 in new business

Top of the Table Waivers

Top of the Table members with a minimum of 10 years of Top of the Table membership who do not meet the required minimum production level may apply under the Top of the Table waiver provision but must submit required Top of the Table dues.

Commission/Fee Credit

100% of first year commission 100% of first year commission 100% of first year commission

100% of first year commission 100% of commission paid 100% of first year commission 100% of first year commission 100% of first year commission

100% of first year commission 100% of first year commission 100% of first year commission 100% of first year commission 100% of first year commission

100% of all commissions 100% of first year commission

Commission/Fee Credit

100% of first year commission 100% of first year commission

100% of all commissions/fee 100% of commission/fee on new money invested 100% of all commissions/fee

100% of the net fee

Premium Credit

100% of first year premium 100% of first year premium 100% of first year premium

100% of first year premium 6% of excess premium 6% of first year premium 6% of first year premium 100% of first year premium

10% of first year premium 10% of first year premium 10% of first year premium 10% of first year premium 10% of first year premium

6% of new money invested 6% of first year premium

Premium Credit

100% of first year premium 10% of first year premium

6% of new money invested 6% of new money invested 6% of new money invested

100% of the gross fee

MDRT MEETINGS

*MDRT Annual Meeting June 9-12, 2024 Vancouver, British Colombia, Canada

*Top of the Table Annual Meeting September 25-28, 2024 Waimea, Hawaii, USA

*MDRT Global Conference August 27-30, 2024 Dubai, United Arab Emirates

*Attendance at the MDRT Annual Meeting, MDRT Global Conference, EDGE Meeting and Top of the Table Annual Meeting are open to approved members of the 2024 Table and requires payment of separate registration fees.

Elimination of the Risk-Protection/Core Credit Requirement MDRT has eliminated the requirement that a minimum of 50 percent of an applicant's qualifying production come from Risk-Protection Credit or "core products." Applicants will be able to qualify using any MDRT eligible product in any combination or proportion.